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W

**How Does
Modern Technology
Influence Feedback Effects?**



FEEDBACK

Despite its frequent usage, identifying the critical elements has proven difficult

**It is more
than how
well you
are doing**



A hand in a suit sleeve points to the top checkbox, which is marked with a green checkmark. The background is a blurred image of a person in a suit.

<input checked="" type="checkbox"/>	AWESOME!
<input type="checkbox"/>	EXCELLENT
<input type="checkbox"/>	GOOD
<input type="checkbox"/>	AVERAGE
<input type="checkbox"/>	POOR



History: Chapanis (1964)

- Physical counter mounted above their workstation
- Found objective, individualized feedback **did not** improve performance



History: Crowell et al. (1988)

- Anonymous individualized charts of mean scores in a room accessible to employees only
- Found that objective feedback did improve performance

History: Johnson, Dickinson, & Huitema (2008)

- Feedback was delivered via computer display
- Found objective individualized feedback did not effect performance





History:

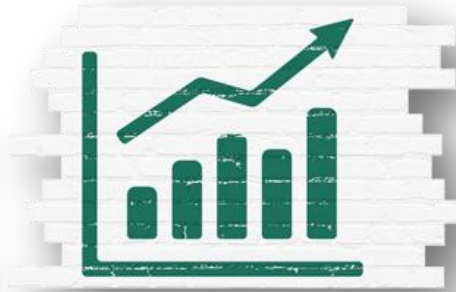
Johnson (2013)

- Feedback was personally delivered by the researcher during face-to-face conversations
- Found that objective, individualized feedback did improve performance

Effects of Objective Feedback


Study	Effective Vs. No FB?
Chapanis (1964)	No
Crowell et. al (1988)	Yes
Johnson, Dickinson, Huitema (2008)	No
Johnson (2013)	Yes

Variability in the forms by which feedback was delivered



Effects of Objective Feedback

Study	Effective Vs. No FB?	Modality
Chapanis (1964)	No	Counter
Crowell (1988)	Yes	Posted Charts
Johnson, Dickinson, Huitema (2008)	No	Computer
Johnson (2013)	Yes	Face to Face

A close-up, diagonal shot of a stack of various pens and pencils. The pens are in shades of blue, green, and orange, while the pencils are in shades of blue, black, and brown. They are resting on a bright green surface. The text is overlaid on the right side of the image.

Related Studies: Earley (1988)

- Employees processing magazine subscriptions
- Performance was higher when from the computer rather than from a supervisor.



FEEDBACK

Related Studies:

Slowiak & Lakowske (in press)

- **Compared self-solicited feedback from a computer or a supervisor**
- **Found no differences**

Related Studies: Kaufman, Coddling, & Markus (2013)

- **Training teachers to implement a new behavior intervention**
- **Verbal (face-to-face) feedback had a more immediate change in performance as compared to written feedback.**



Related Studies:

Chae, Moon, Lee, & Oah (2015)

- **Feedback delivered via email or face-to-face on the assembly of mobile phones**
- **Face-to-face was consistently more effective**



THIS WAY

NO, THIS WAY

**Inconsistent effects have
been discovered when
comparing face-to-face
feedback with
alternative modes**



Purpose of Recent Research



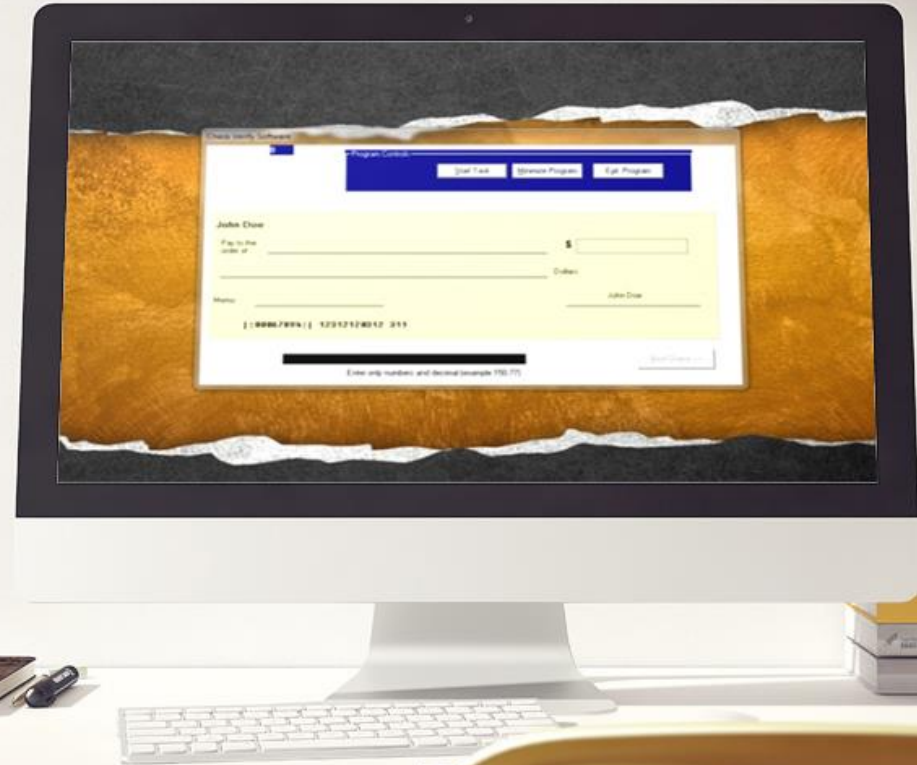
METHODS



FEEDBACK

1. Face-to-face interaction
2. Computer delivered
3. Cell phone text message
4. None

**Check-proofing task,
similar to the job of a proof
operator at a bank and
used in many other studies
(Johnson, 2013; Johnson, Dickinson, &
Huitema, 2008; McGee, Dickinson,
Huitema, & Culig, 2006; Slowiak,
Dickinson, & Huitema, 2011)**



Face-to-face interaction:

“You entered ____ total checks during today's session with ____ total checks entered correctly.”



Text message:
Same statement
was delivered
2-5 minutes after
the subject has left



Computer delivered:

“Number of checks completed: ____.”

“Number of checks completed
correctly: ____”

“Check completion rate: ____”





R E S U L T S

Total Checks Entered - Adjusted

Adjusted Mean Performance

850
830
810
790
770
750
730
710
690
670
650

1

2

3

4

5

Experimental Session

- No Feedback
- × Text Feedback
- ▲ Computer Feedback
- Face-to-Face

1

2

3

4

5

Experimental Session

- No Feedback
- × Text Feedback
- ▲ Computer Feedback
- Face-to-Face

1

2

3

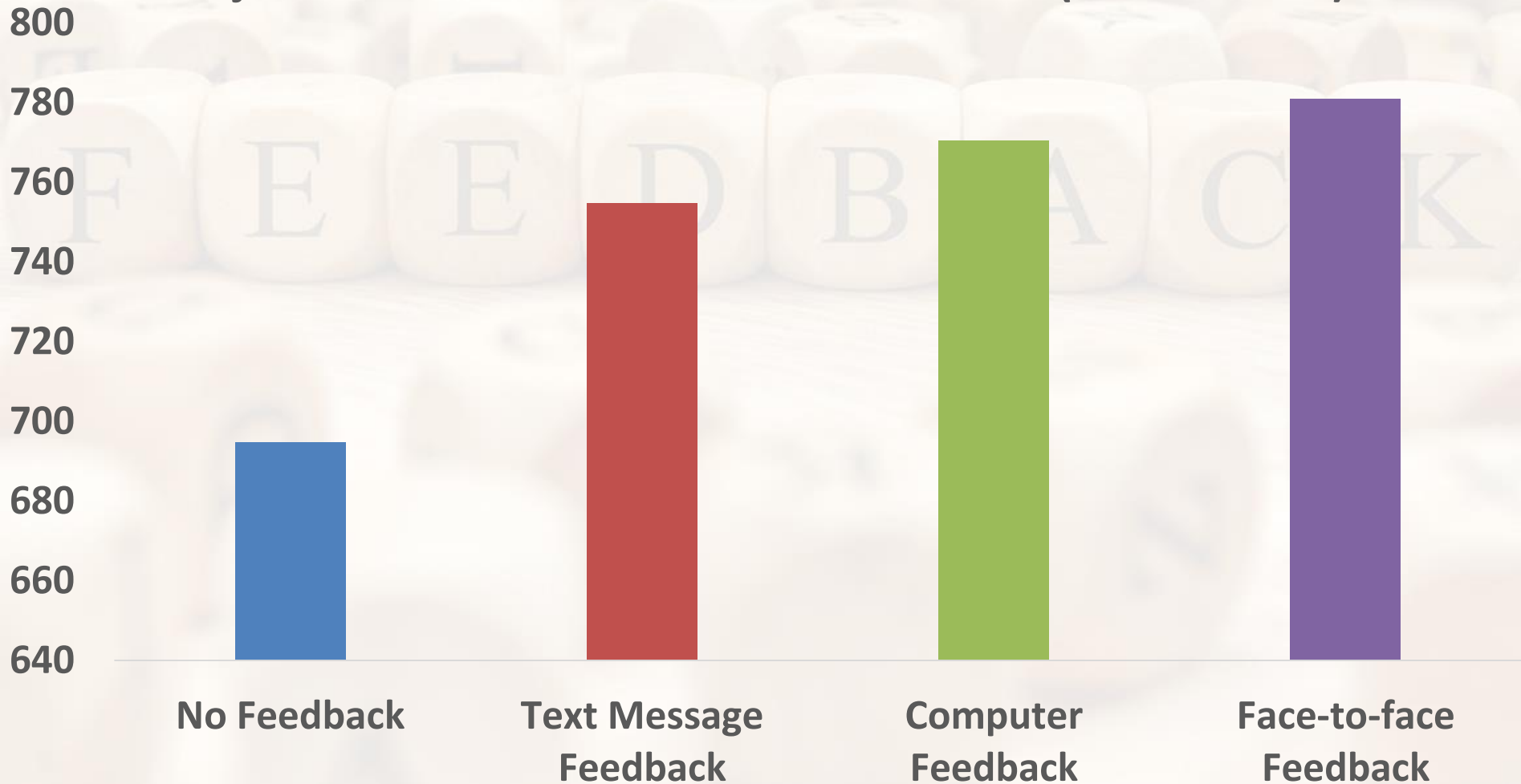
4

5

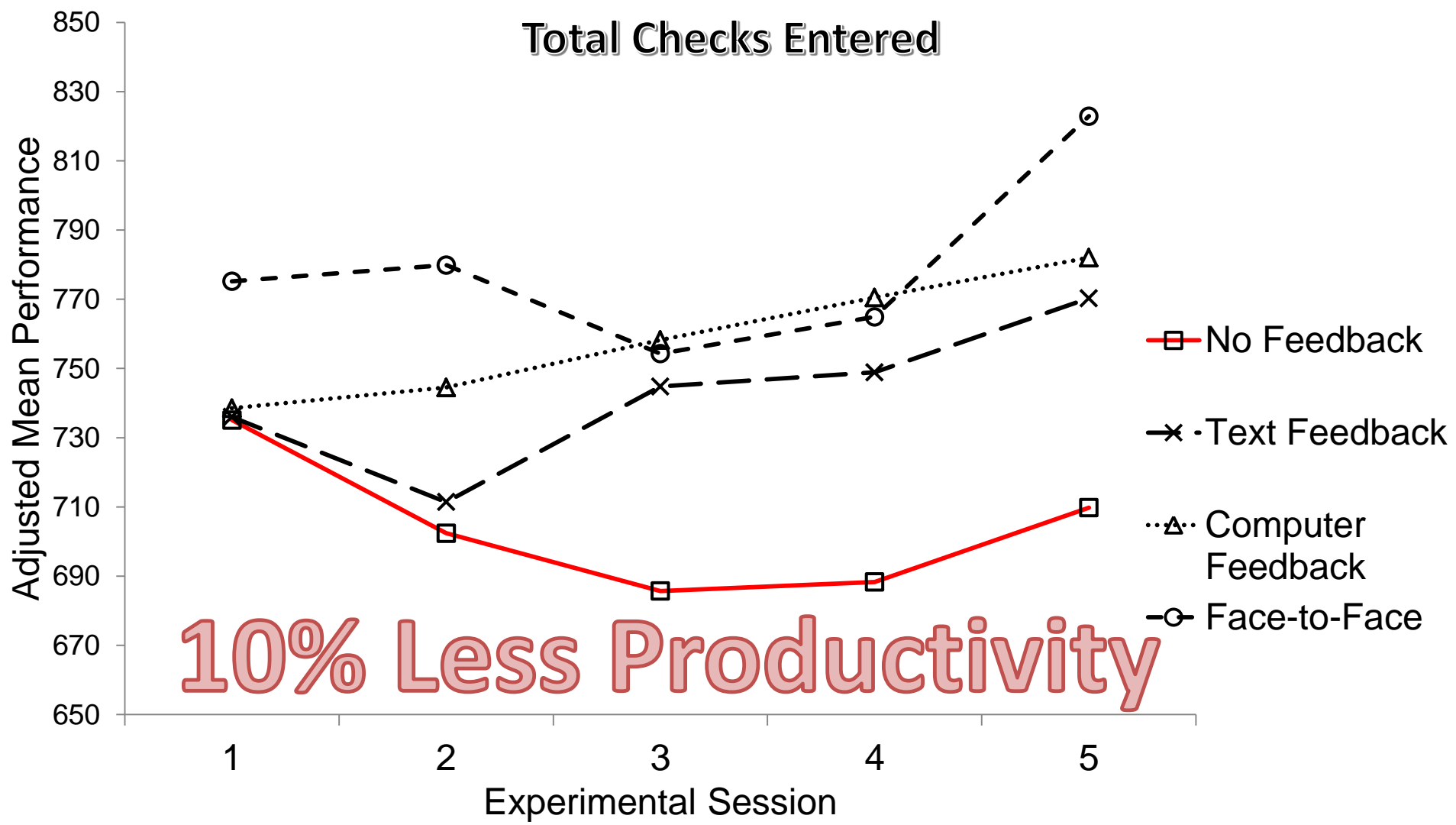
Experimental Session

- No Feedback
- × Text Feedback
- ▲ Computer Feedback
- Face-to-Face

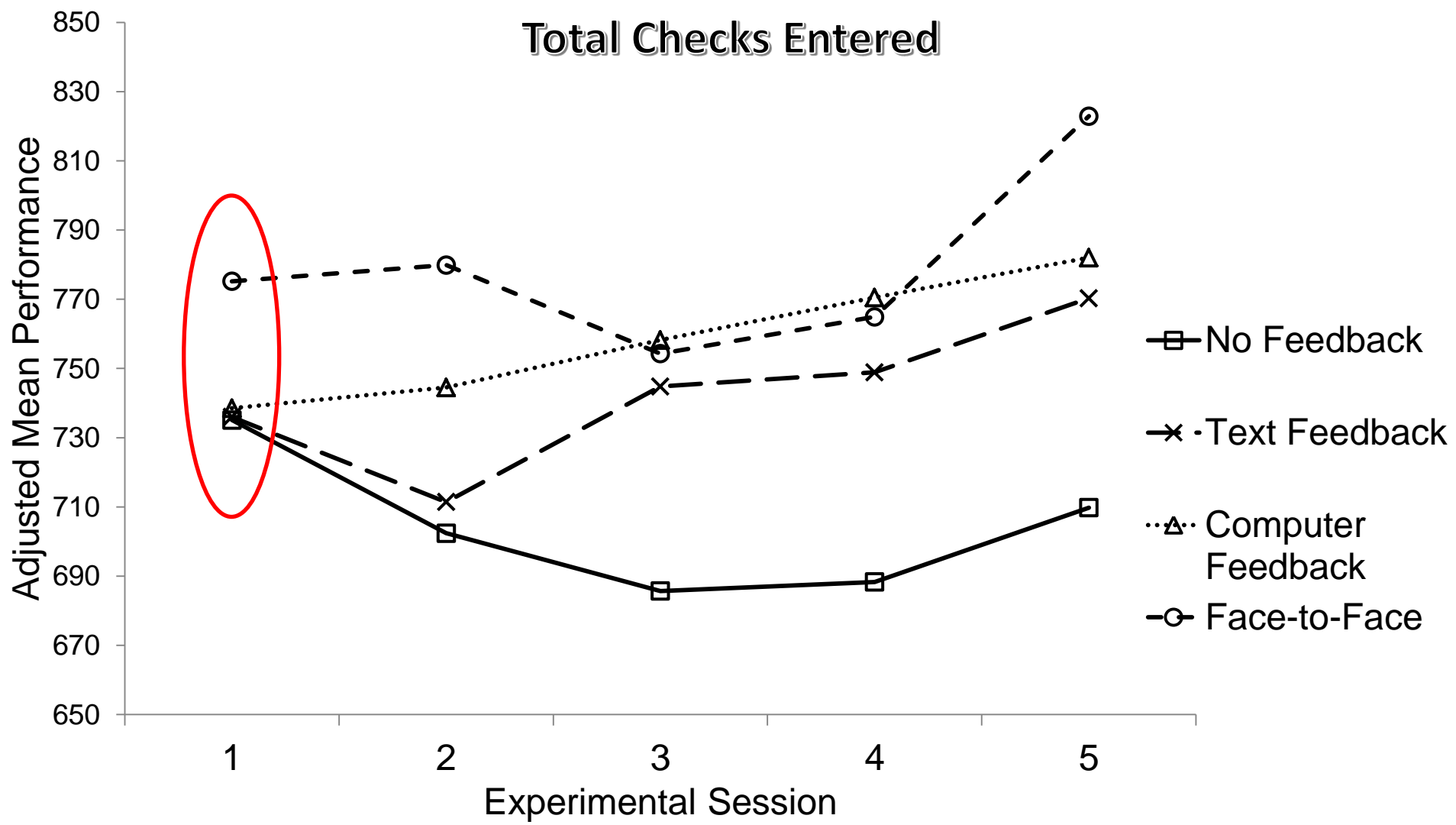
Adjusted Means for Total Checks Entered (Sessions 5-7)



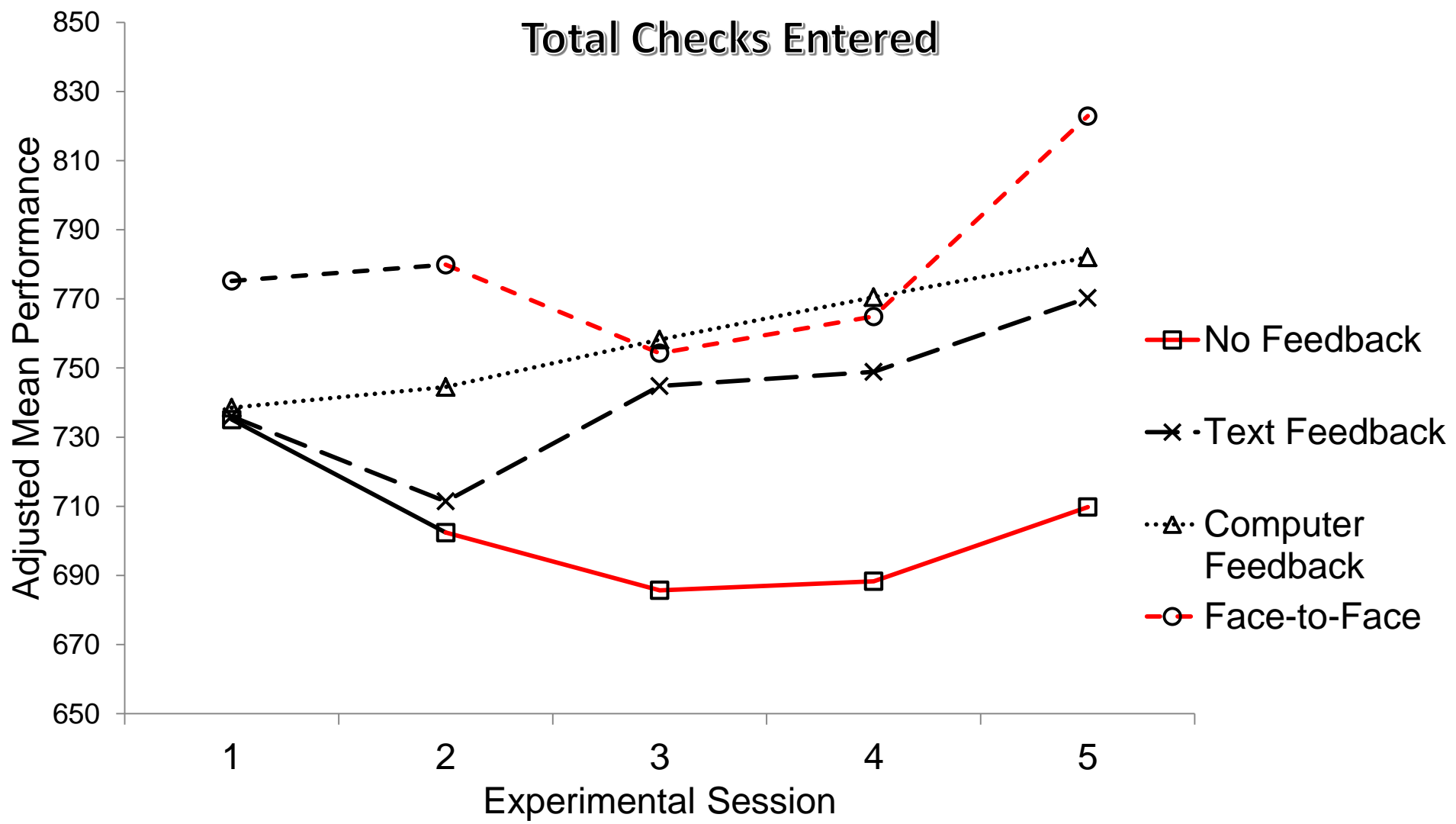
Total Checks Entered



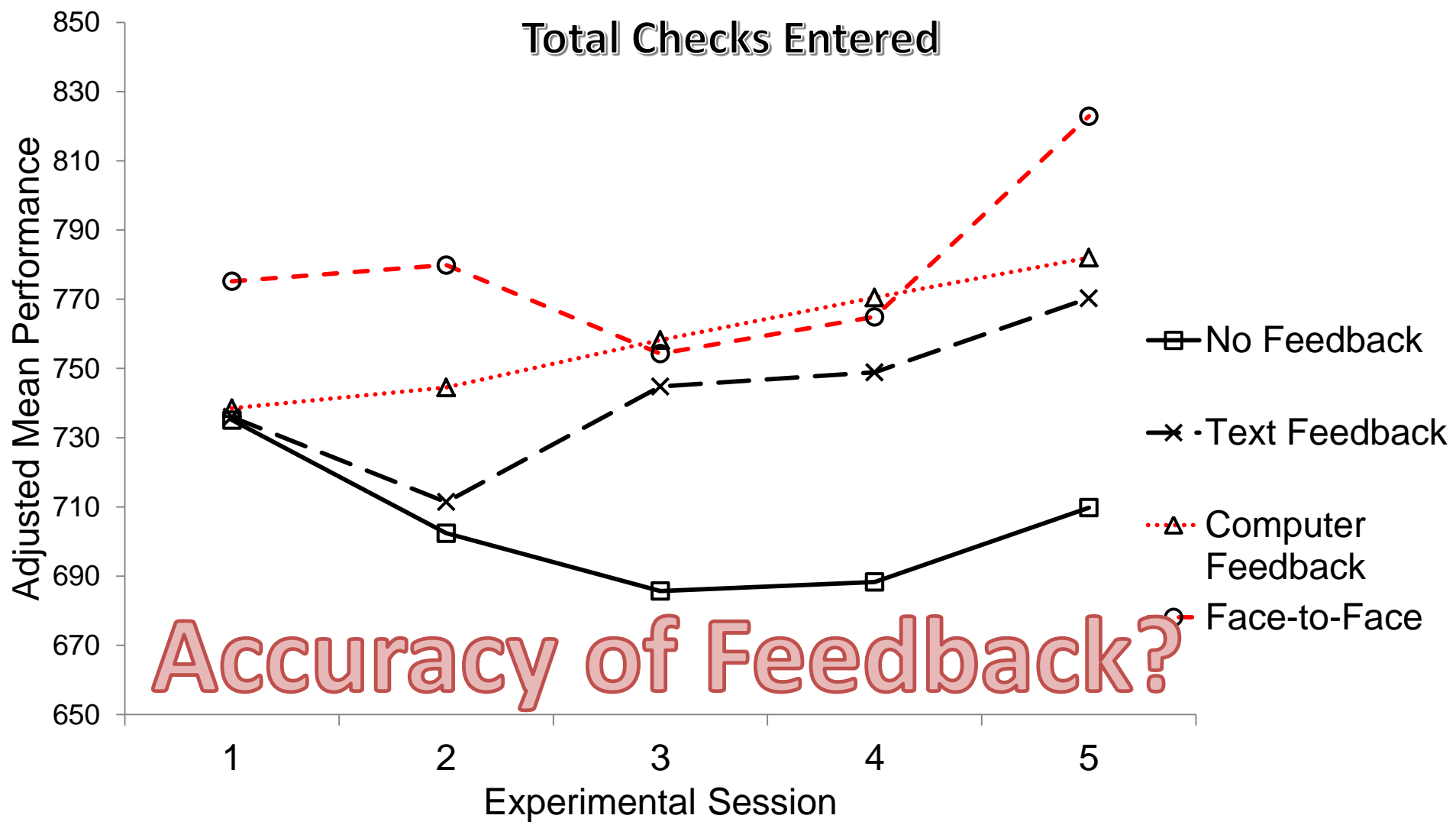
Total Checks Entered



Total Checks Entered



Total Checks Entered

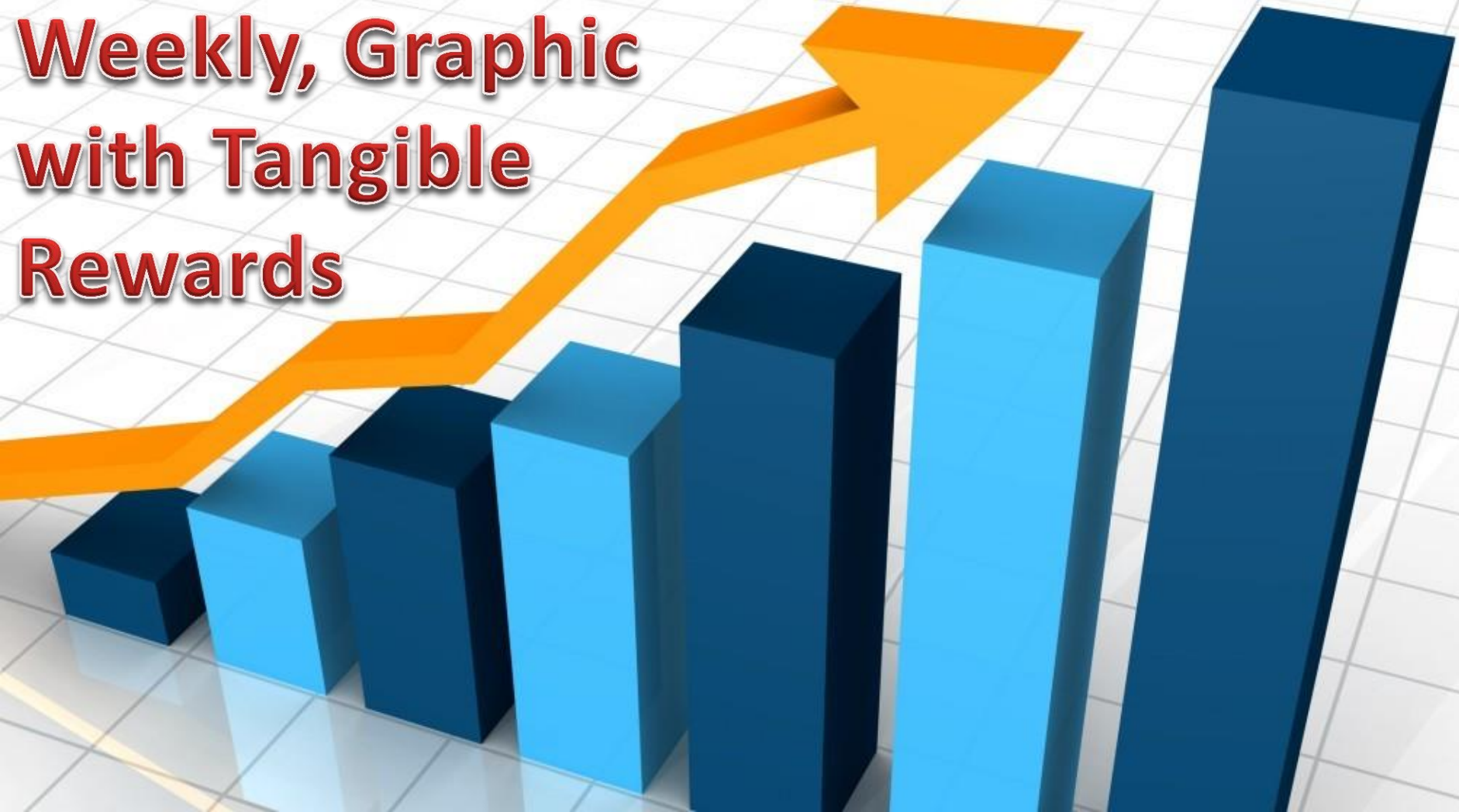




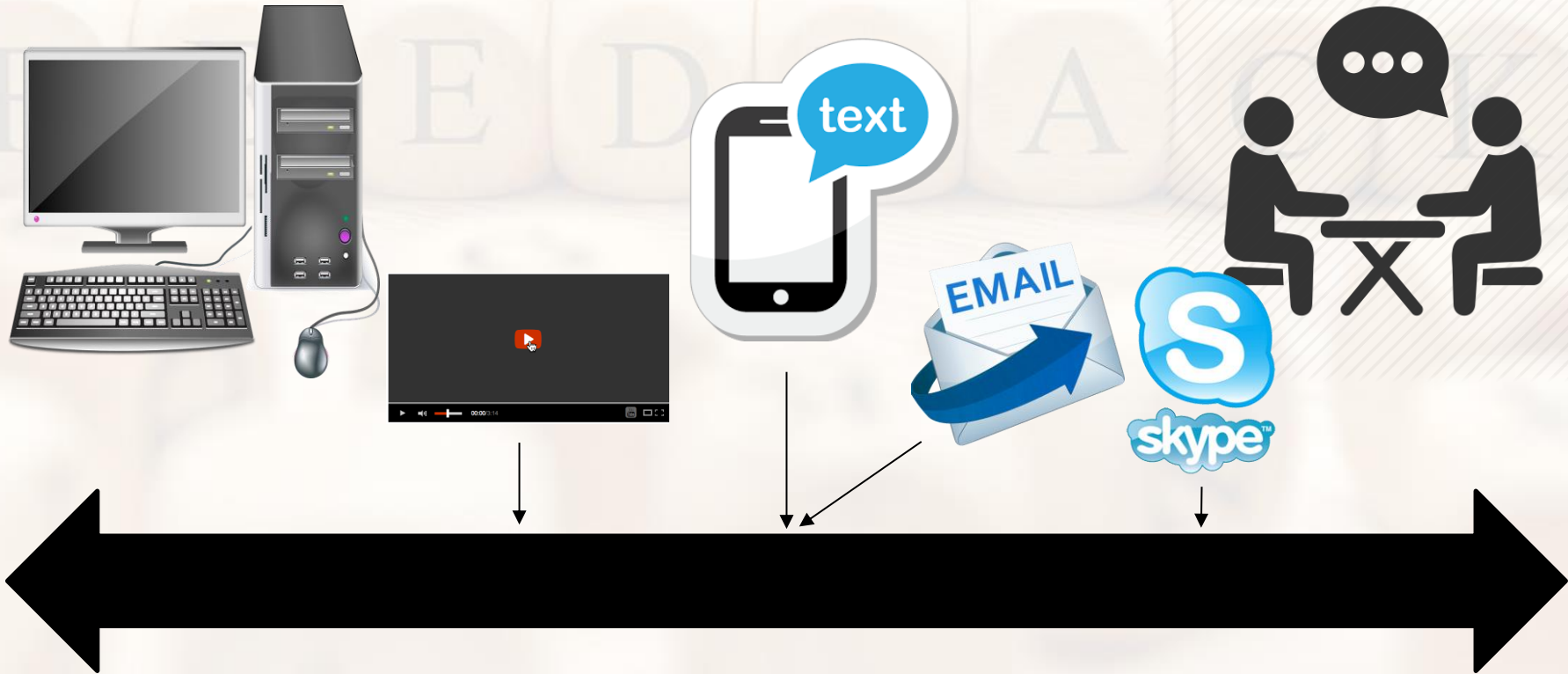
FEEDBACK

So what?!

**Weekly, Graphic
with Tangible
Rewards**



Future Directions



Future Directions



**GOAL
ACHIEVED**

A 3D graphic illustration featuring the words "GOAL" and "ACHIEVED" in large, bold, red, sans-serif capital letters. The letters are arranged in two rows: "GOAL" on top and "ACHIEVED" below it. The letter "O" in "GOAL" is replaced by a circular target with concentric red and white rings. A blue arrow with a yellow fletching is shown hitting the center bullseye of the target. The entire scene is set against a plain white background, and the letters cast soft, realistic shadows on the surface below them.

the robots
are coming!





THANK YOU

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WESTERN MICHIGAN UNIVERSITY

Correct Checks Entered - Adjusted

Adjusted Mean Performance

1

2

3

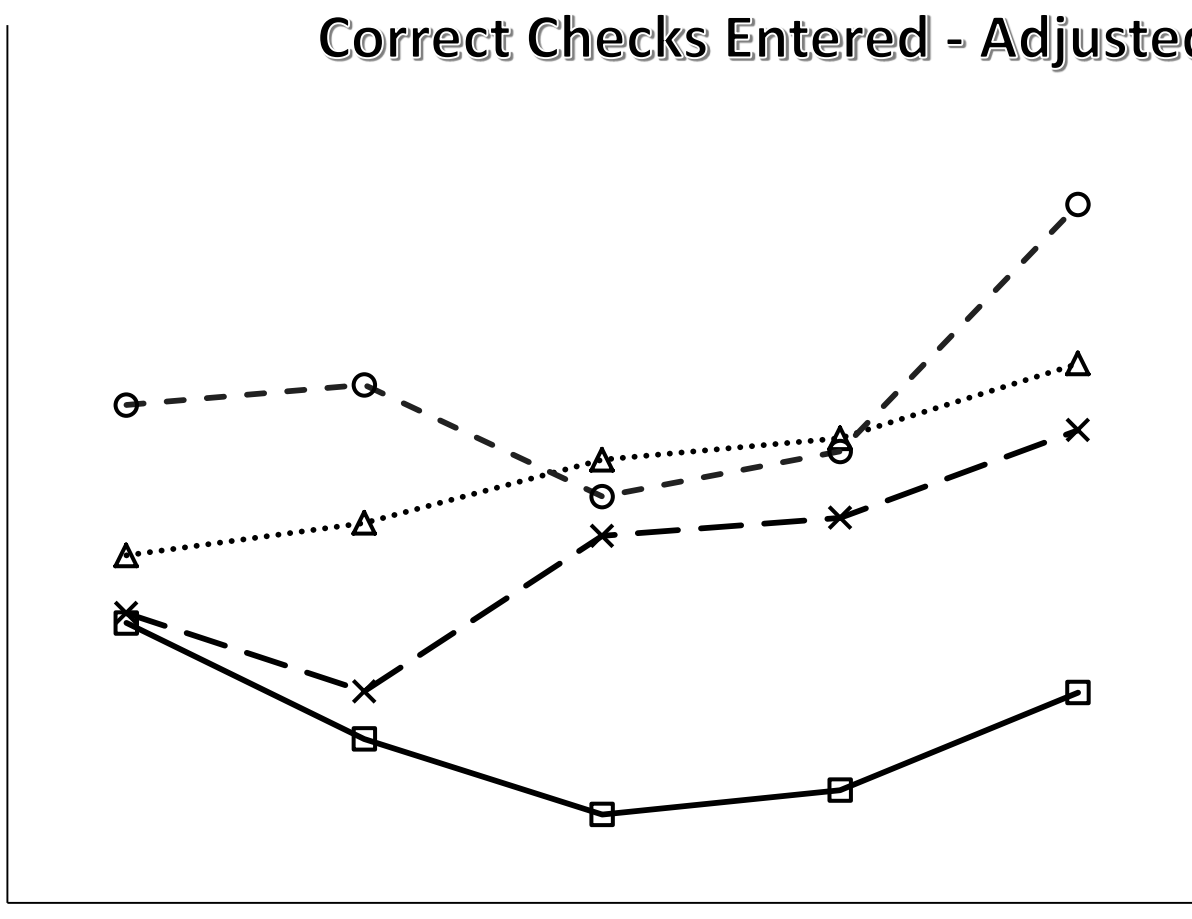
4

5

Experimental Session

- No Feedback
- ×— Text Feedback
- △·· Computer Feedback
- Face-to-face

850
830
810
790
770
750
730
710
690
670
650



Time Off-task - Adjusted

